

## Questionnaire for Identification of Non Tariff Barriers

In a recently concluded trade negotiations between Commerce Secretaries of India and Pakistan held at Islamabad on 27-28 April, 2011, both side agreed that in order to promote between the two countries, it is important to remove the non-tariff barriers (NTBs). It was decided by both sides to clearly identify sector specific barriers to trade that will be resolved by each side.

Ministry of Commerce in collaboration with Trade Development Authority of Pakistan (TDAP) is conducting a survey to identifying the specific NTBs faced by the exporters and importers of Pakistan in trade with India. The Questionnaire aims at seeking your views and experiences in trade with India.

You are requested to answer the following questions. All information will be used for analytical purposes to identify product specific NTBs. Please don't hesitate to mention any additional information if you have.

### Trading Characteristics

1. Name of the Company & Address (Optional)

\_\_\_\_\_

2. Nature of Business  Importer  Exporter  MCE

3. Product dealing in HS Code \_\_\_\_\_ Description \_\_\_\_\_

4. For how long have you been trading with India

- i. 1 year
- ii. 1-5 years
- iii. > 5 years

5. How have you located your trading partners (please check the relevant option)

- i. Friends & relatives
- ii. Chamber of Commerce
- iii. Government
- iv. Internet

## Non Tariff Barriers

Please answer which of the following NTBs are faced by you in trade with India

### 6. Certification Requirement

a. Whether certification is required for your product?

- i. Yes            ii. No

b. If yes, then please answer the following:

i. Certification Agency \_\_\_\_\_

ii. Time taken            i. Less than one week

ii 2 to 3 weeks

iii More than 3 weeks

iii. Documentation required \_\_\_\_\_

c. Fee paid \_\_\_\_\_

d. Is certification compulsory for all countries?

- i. Yes            ii No

e. Any instances of discrimination against Pakistani exporters?

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

### 7. Quarantine Requirement

a. Is your product subject to quarantine?

- i. Yes            ii. No

b. Is this quarantine specific to Pakistan?

- i. Yes            ii. No

c. If answer to “a.” is yes, then answer the following:

i. Quarantine Agency \_\_\_\_\_

ii. Time taken

i. Less than one week

ii 2 to 3 weeks

iii More than 3 weeks

iii. Documentation required \_\_\_\_\_

iv. Fee paid \_\_\_\_\_

### 8. Licensing Requirement

a. Is licensing requirement Pakistan specific?

- i. Yes            ii No

b. If yes, the answer the following:

i. Licensing Agency \_\_\_\_\_

ii. Time taken

- i. Less than one week
- ii 2 to 3 weeks
- iii More than 3 weeks

iii. documentation required\_\_\_\_\_

iv. Fee paid\_\_\_\_\_

9. Testing Requirement

a. Is your product subjected to a specific qualifying test?

- i. Yes
- ii. No

b. If yes, then answer the following:

i. Testing Agency\_\_\_\_\_

Time taken

- i. Less than one week
- ii 2 to 3 weeks
- iii More than 3 weeks

ii. Documentation required\_\_\_\_\_

iii. Fee paid\_\_\_\_\_

10. Packaging Requirement

i. Nature of Requirement\_\_\_\_\_

ii. Cost of Compliance\_\_\_\_\_

11. Labeling Requirement

i. Nature of requirement\_\_\_\_\_

ii. Cost of Compliance\_\_\_\_\_

12. Pre-shipment Certification

a. Is pre-shipment certification required only for Pakistani products?

- i. Yes
- ii No

b. If yes, then answer the following:

i. Certification Agency\_\_\_\_\_

ii. Time taken

- i Less than one week
- ii 2 to 3 weeks
- iii More than 3 weeks

iii. Documentation required\_\_\_\_\_

iv. Fee paid\_\_\_\_\_

13. Any other requirement that is only for Pakistani exporters?

i. Nature of requirement

\_\_\_\_\_

ii. Relevant Agency

iii. Time taken

iv. Documentation required

v. Fee paid

14. Have you experienced any interstate restrictions on movement of goods in India imported from Pakistan?

15. If yes, please elaborate

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

16. Have you experienced any discriminatory set of laws and practices for imports from Pakistan?

a. Yes

b.

No

17. If yes, please elaborate

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

18. How is your cargo handled at Indian ports? (Please tick the relevant option)

a. Left to rot for a prolonged period

b. Mishandled

c. Any other maltreatment (Please specify)

\_\_\_\_\_  
\_\_\_\_\_

19. Have you experienced any problem at Customs?

- a. Yes
- b. No

20. If yes, is it related to (please check the relevant option)

- i. Classification of goods
- ii. Valuation of goods
- iii. Checking of goods
- iv. Clearance of goods
- v. Customs officers use of discretionary powers

21. Do you have any psychological barriers in trading with India?

- a. Yes
- b. No

22. If yes, is it related to: (please check the relevant option)

- i. History of animosity between the two countries
- ii. Surveillance by security agencies
- iii. Uncertainty about political relations with India

23. To have a detailed account of the problem faced by you, please fill out the following template. (Please use as many templates as there are problems)

Case#

Exporter/Importer:

---

Product:

---

Shipment details

---

Affecting NTB:

---

Nature of Problem:

---