



SECRETARY  
Ph:9210277

No. 4(5)/2008-AP-III  
Government of Pakistan  
Ministry of Commerce  
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Islamabad, the 22<sup>nd</sup> September 2011.

Subject: - **MOVING FROM POSITIVE LIST TO NEGATIVE LIST APPROACH  
TOWARDS INDIA**

My dear President/Chairman,

As you are aware that it has been decided in the Commerce Secretaries Level Talks on Economic and Commercial Cooperation between India and Pakistan held in April 2011, Pakistan will switch trading arrangements with India from the existing "Positive List" to a "Negative list" of items and necessary spade work will be finalized by the end of October 2011.

2. The Directorate General of Trade Organizations requested all Chambers of Commerce & Industry and Sectoral Associations to identify the items which they would like to place in the Negative List for import from India.

3. You are, therefore, requested to send your responses by 15<sup>th</sup> October, 2011 to this Ministry, so that we may process the case for switching over from the prevailing "Positive list" with a "Negative list" of tradable items in respect of India.

  
(ZAFAR MAHMOOD)  
SECRETARY COMMERCE

1. President,  
Federation of Pakistan Chambers of Commerce and Industry,  
Karachi.
2. Presidents of All Chambers of Commerce & Industry
3. Chairmen of All Associations.

Copy to Chief Executive, Trade Development Authority of Pakistan, Karachi